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Automatic Time Tracking for MSPs (a Cheat Sheet for Maximizing Billable Time & Profits)

In the MSP business, **TIME = MONEY.**

Literally.

So here's a quick cheat sheet to help you **track your billable time to the minute.**



computicate

YOUR CURRENT BILLABILITY

Write here ...

YOUR "IDEAL" BILLABILITY

Write here ...

YOUR CURRENT TIME TRACKING PRACTICES

In the box below, explain how your employees track their time currently. Mention the different tools and rules that your employees use for tracking their time.

Write here ...

Now, answer the following questions to identify areas where you can track more accurately and increase your billable time.

Do you use a ticketing solution with easy time entries to track your "ticket time" accurately?

Write here ...

Do you use a PSA-enabled ticketing solution with automated time tracking?

Write here ...

Do you use any apps to accurately track your employees' travel time?

Write here ...

Do your employees have a time tracking app on their phones to log the "ad hoc" consultation calls?

Write here ...

So that's it — simply filling out the above sheet will show you the "leaks" in how you track the time of your employees.